



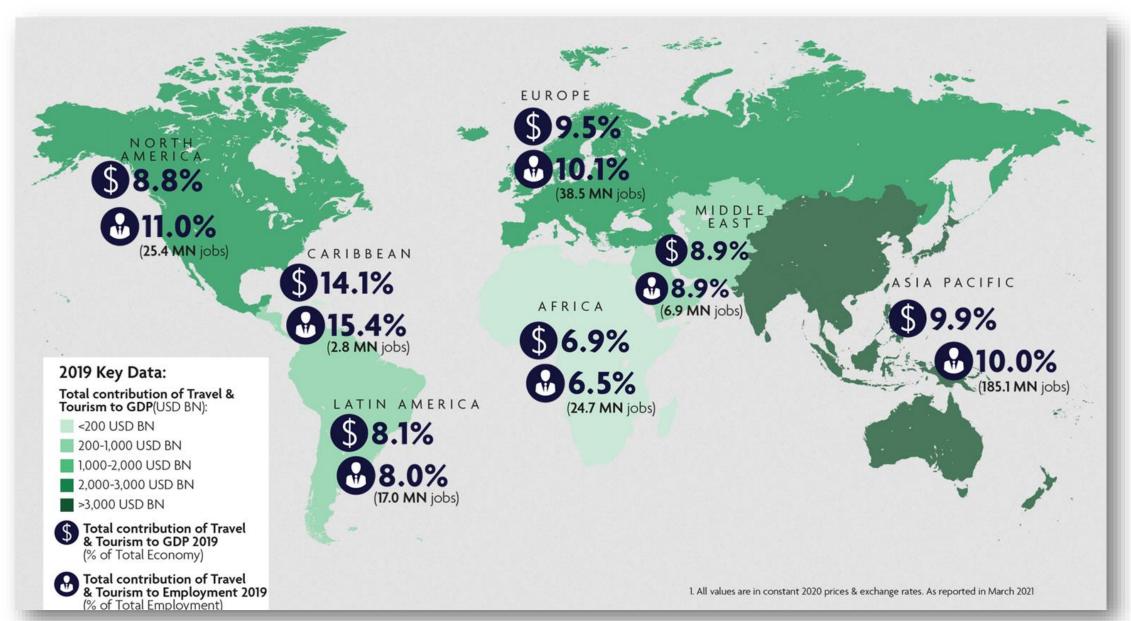
**Development Forum** 

# **Tourism Potential Along CAREC Economic Corridors**

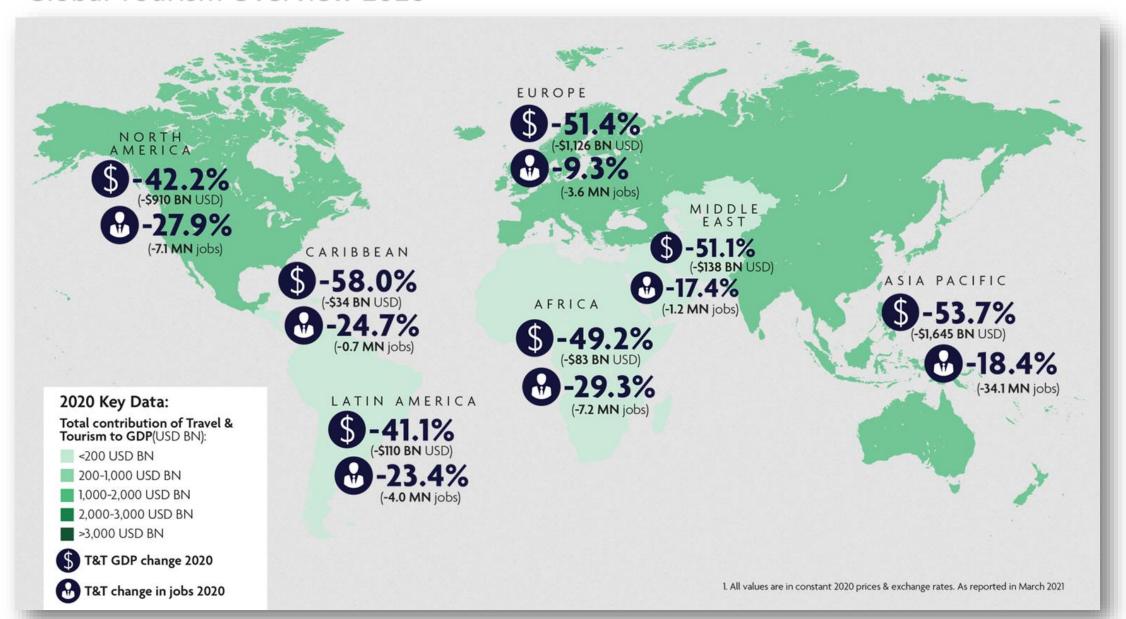
Sanjay Saxena



## **Global Tourism Overview 2019**



## **Global Tourism Overview 2020**



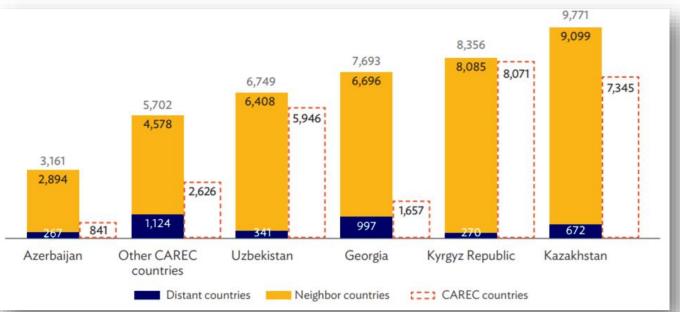
### Tourism in CAREC

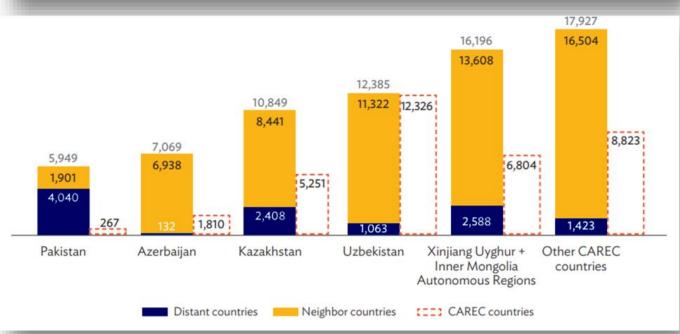
Kazakhstan, Kyrgyz Republic, Georgia and Uzbekistan account for the majority of inbound tourists in CAREC. Of these, Georgia receives most of its tourists from outside CAREC, while the remaining receive inbounds largely from the region itself.

**Inbound Tourists ('000 trips)** 

Apart from the regions in PRC, Uzbekistan attracts the maximum of inbound tourist in CAREC, almost all of which are from within the region. On the other hand, Kazakhstan, Azerbaijan and Pakistan receive a majority of their inbound tourists from outside CAREC.

**Outbound Tourists ('000 trips)** 







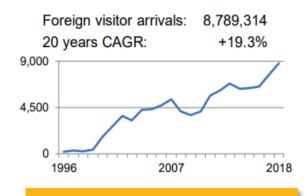
# Visitor Trends





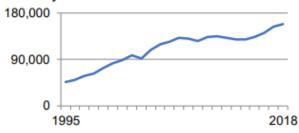


**Tajikistan** 



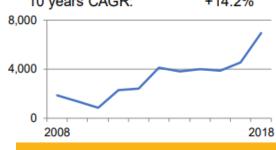
#### Kazakhstan

Foreign visitor arrivals:158,606,000 20 years CAGR: +4.7%



#### China

Foreign visitor arrivals: 6,947,000 10 years CAGR: +14.2%

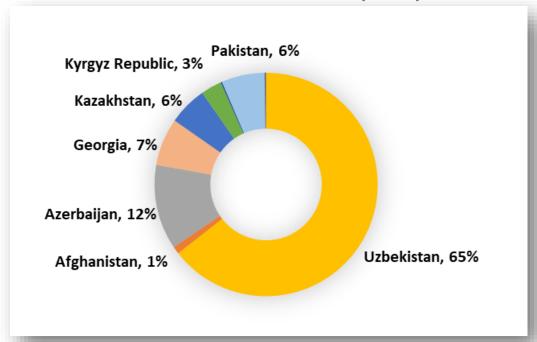


### **Kyrgyz Republic**



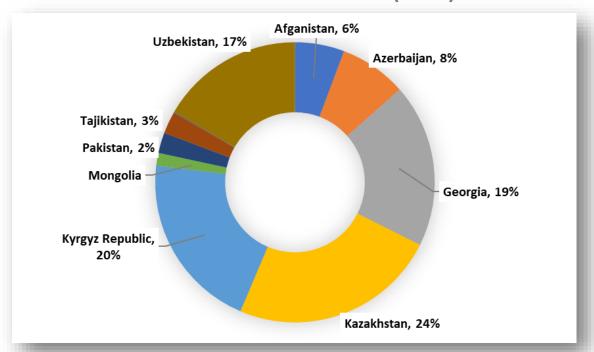
### **Tourist Distribution**

#### **Distribution of Domestic Tourists (2019)**



Uzbekistan accounts for the highest percentage of domestic travel with more than 65% of all domestic tourists. Of the remaining countries, Azerbaijan, Georgia and Kazakhstan have a significant share.

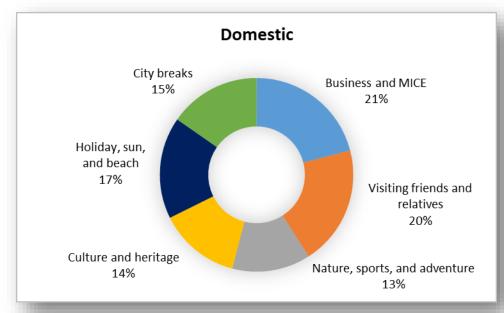
### **Distribution of International Tourists (2019)**

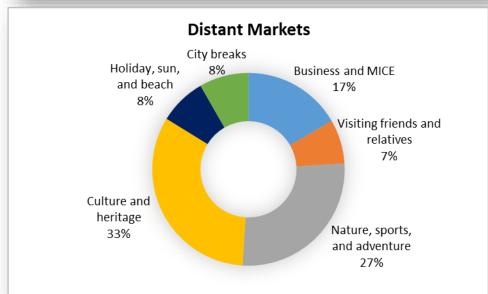


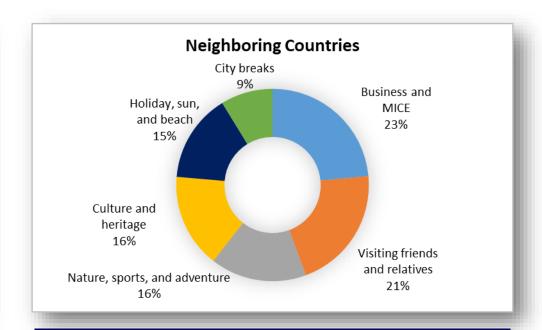
Kazakhstan, Kyrgyz Republic, Uzbekistan and Georgia are the most popular CAREC destinations among international visitors making up for more than 75% of all international tourists



### **Travel Motivation**



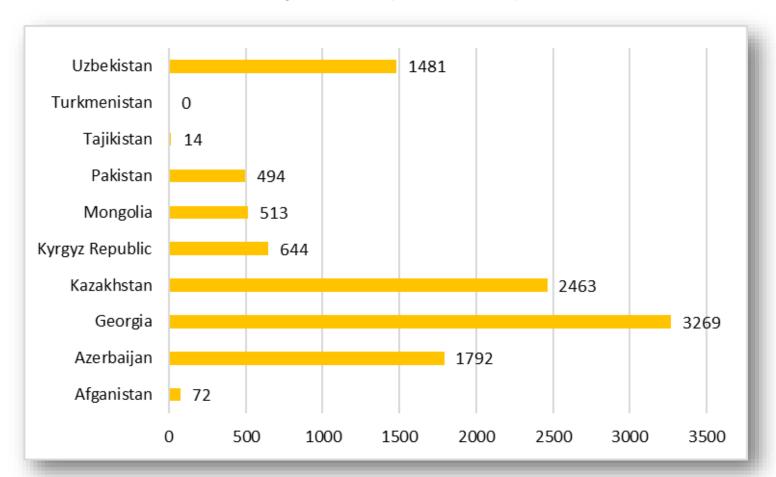




The travel motivations for domestic visitors and visitors from neighboring country are significantly different from those from distant markets. Majority of the former travel for business and MICE or for visiting friends and relatives as well as for holiday, sun and beach. On the other hand, visitors from distant holidays hardly travel for business or visitation, and are motivate to travel because of culture and heritage or nature sports and adventure.

# **Tourist Spend**

### International Tourism, Expenditure (Million USD)



Despite being the 3<sup>rd</sup> most popular destination for international tourists in CAREC, Georgia leads the region in tourist expenditure (USD 3.2 Bn), a sign of attracting higher-end travelers. Kazakhstan, Azerbaijan and Uzbekistan follow all with more than USD 1 Bn tourist expenditure.



## Visa Requirements

#### **CAREC Countries**

Traveling from Traveling to	AFG	AZE	PRC	GEO	KAZ	KGZ	MON	PAK	TAJ	ТКМ	UZB
AFG		С	С	С	С	С	С	С	С	С	С
AZE	С		A/B	F	F	F	В	В	F	В	F
PRC	С	С		С	С	С	С	С	С	С	С
GEO	В	F	В		F	F	В	В	F	F	F
KAZ	С	F	С	F		F	F	С	F	С	F
KGZ	В	F	В	F	F		F	В	F	В	F
MON	С	С	С	С	F	F		С	С	С	С
PAK	С	С	С	С	С	С	С		С	С	С
TAJ	В	F	В	F	F	F	A/B	В		A/B	F
TKM	С	С	С	С	С	С	C	С	С		С
UZB	В	F	В	F	F	F	В	В	F	В	

A = visa on arrival, B = eligible for e-visa, C = visa required prior to travel, F = visa-free

#### **Visitor-Friendly Visa Requirements**

Azerbaijan, Georgia, Kazakhstan, Kyrgyz Republic, Tajikistan and Uzbekistan

#### **Restrictive Visa Requirements**

Afghanistan, China, Pakistan, Mongolia and Turkmenistan

#### **International Markets**

Traveling from Traveling to	GER	USA	BRA	ZAF	UAE	JPN	SIN	IND	AUS
AFG	С	С	С	С	С	С	С	С	С
AZE	В	В	В	В	A/B	A/B	A/B	В	В
PRC	С	С	С	С	F	F	F	С	С
GEO	F	F	F	F	F	F	F	В	F
KAZ	F	F	F	С	F	F	F	С	F
KGZ	F	F	A/B	A/B	F	F	F	В	F
MON	F	F	F	С	С	F	F	С	С
PAK	С	С	С	С	С	С	С	С	С
TAJ	A/B	В	A/B						
TKM	С	С	С	С	С	С	С	С	С
UZB	В	В	В	В	В	F	F	В	В

A = visa on arrival, B = eligible for e-visa, C = visa required prior to travel, F = visa-free

#### **Visitor-Friendly Visa Requirements**

Georgia, Kazakhstan, Kyrgyz Republic, Mongolia and Tajikistan

#### **Restrictive Visa Requirements**

Afghanistan, Pakistan and Turkmenistan



# **Key Areas of Growth**

**Adventure Tourism** 

1.33

Trillion USD

Projected size of the adventure tourism market in 2023

32%

**Growth Rate** 

Project annual growth rate between 2021-25

**Business Tourism** 

1.29

Trillion USD

Global business travel spending in 2020

17.4%

Of Spending

Percentage of business travel spending in 2020

**Culture Tourism** 

4/10

**Tourists** 

Choose their destinations based on cultural offerings

3.77

Billion USD

Projected growth of cultural tourism between 2021-25

City Tourism

56.1%

**Urban Population** 

Percentage of the worlds population residing in cities

1-3

Days

Average length of stay per city by tourists



# **Priority Tourism Clusters** Kazakhstan Mongolia Gobi and Almaty-Issyk-Ku Caspian Sea Grasslands Azerbaijan kistan Heart of Tu<mark>rkmeni t</mark>an Central Asia stan Karakorum– Wakhan China Afgnanistan Pakistan Golden Coast **Health and Wellness** Sun and Beach Culture and Heritage Nature and Adventure MICE





# Case Study: Santiago de Compostela, Spain

347,578 Pilgrims

Recorded Pilgrims which requested certificates\*

#### **Caminos/Routes:**

• Frances: 189,937 (54.64%)

Portugues Central: 72,357 (20.81%)

Portugues Coastal: 22,292 (6.41%)

#### **Motivation:**

Both Religious & Cultural: 166,841 (48.7%)

Religious: 142,510 (40.3%)

Cultural: 38,235 (11%)

#### **Modes of Transport:**

Walking: 327,281 (94.16%)

Bicycle: 19,563 (5.63%)

Horseback: 406 (0.12%)

#### **Nationality:**

Spain: 146,350 (42.1%)

• Italy: 27,749 (7.98%)

• Germany: 26,167 (7.53%)



\*Does not include pilgrims who chose a different Jacobean route or section of the Camino that does not finish in Santiago; nor those who do not request the Pilgrim Certificate. Actual number are more.

Source: https://oficinadelperegrino.com/en/statistics/

# Case Study: Appalachian Trail, USA

2,193

Miles

**3**T

14

Million

States

Length of the Appalachian Trail Annual Number of Visitors at the Trail

Number of States the Trail Traverses

930

165

241

Hikers

Days

Thousand

Number of Hikers that Completed the Entire Trail in 2019 Average Number of Days Taken to Complete the Trail

Annual Number of Volunteers that Manage the Trail







# **Key Recommendations**

**Improve Tourism Infrastructure** 

**Improve Tourism Statistics and Data** 

**Development of Silk Route Circuits** 

**Adapting to Global Trends and Resilience** 

**Creative Industries & Informal Sector Revitalization** 

**Develop Economic Corridors and Thematic Clusters** 

**Customized marketing strategies to target different segments** 

Α



**Presentation** 

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